

Curriculum Vitae for John Baillie

April 2009

1 Personal

Nationality : British

Date of Birth : 20th March 1951

2 Education

Diploma : Business Studies
Glasgow Caledonian University (1972)

3 Career Highlights

Proven skills and experience in international airport privatisation & acquisition, airport business planning, international business development, development of international business relations, business strategy, project evaluation, airport management & operation and sales and marketing

- Director of MPD Group Limited a specialist airport consultancy company focused on airport privatisation transactions, strategy, economics, planning, business enhancement, operation and management.
- Founder and Executive Director of Omniport Holdings Limited, a regional airport company which acquired Glasgow Prestwick Airport, Norwich International Airport and Maastricht Aachen Airport in the Netherlands.

- Main Board Director of 14 Omniport companies (some international) including airports, travel agencies, and ground handling companies.
- Non-Executive Main Board Director of Glasgow Prestwick International Airport between 2001 and 2003.
- Business Development Executive at Aviation Division of Stagecoach Holdings Ltd pursuing airport related projects world wide
- As Head of Marketing at Glasgow Prestwick International Airport, I worked with the Executive Chairman to regenerate the airport as a successful airport business by repositioning it as a major regional airport in Europe
- Since 1986 as an elected member of the Regional Authority, I worked alongside the local management of BAA Ltd at Prestwick Airport on initiatives which assisted the maintenance and development of the airport. In addition I was a member of the multi agency Prestwick Airport Steering Group. From 1992 onwards, I worked with the new independent owners of Prestwick, PIK Ltd, whose chairman was Lord Younger, in forming strategic initiatives, infrastructure projects and advancing funding options. e.g. the building of the new airport railway station. .

4 Career Summary

Feb 2009 to Present	<p>Director MPD Group Limited</p> <p>Director of MPD Group Limited – an airport advisory company providing advice on airport management, operations and technical issues worldwide.</p>
Apr 2000 to Oct 2008	<p>Founder and Executive Director Omniport Holdings Limited (OHL)</p> <p>Founder and Executive Director of Omniport - a regional airport company focused on the management, operation and development of regional airports. Ownership of Glasgow Prestwick, Norwich and Maastricht Aachen Airports.</p> <p>Acquired, developed and managed these airports as well as subsidiaries including travel agencies, an airport ground handling company, businesspark and property developments.</p> <p>Main Board Director of OHL and 13 subsidiary OHL companies.</p>

March 1998 to July 1999	<p>Business Development Executive Stagecoach Aviation Group Ltd</p> <p>Responsible for the development of Stagecoach Group's airports business which included pursuing potential airport deals in Europe and North America.</p>
Dec 1996 to March 1998	<p>Head of Marketing Glasgow Prestwick International Airport</p> <p>Strategic marketing of the airport in the European aviation market place together with devising and managing revenue generating initiatives to maximise earnings and profitability.</p>
April 1975 to Nov 1996	<p>Finance Manager Irvine Development Corporation</p> <p>Financial and management responsibilities for all housing based assets within New Town of Irvine</p>

5 Contact Details

Home Address:

24 Grangemuir Road
Prestwick
Scotland KA9 1PX

Tel: +44 1292 478051
Mob: +44 7876 444 126
e-mail: johnhbaillie@aol.com